

William L. Malone

(631) 953-3144 | williammalone2026@gmail.com | Southampton, NY 11968 | [William Malone](#) | [LinkedIn](#)

EDUCATION

Loyola University Maryland

B.S. Finance and Marketing - Cum Laude

- Father McManamin Unsung Hero Award Recipient

Baltimore, MD

Graduated Class of 2026

WORK EXPERIENCE

Bespoke Real Estate

Southampton, NY

Real Estate Intern

June 2025 - August 2025

- As a licensed salesperson, supported Senior Portfolio Manager of nationwide single family home brokerage firm by conducting market research, driving lead generation and managing client outreach
- Abstracted and updated new weekly sales tracking model to include pertinent details from MLS and other local sources of available product
- Performed walkthroughs of potential clients' homes to assess Bespoke's interest in serving as a sellers agent
- Organized, scheduled and hosted weekly open houses and property showings; followed up with interested buyers
- Compiled and updated monthly comparables to be used in validating sales pricing

Village of Southampton - Coopers Beach

Southampton, NY

Ocean Lifeguard

June 2020 - Present

- Responsible for enforcing water safety, monitoring crowd control and rescuing drowning or struggling victims at ocean beach with hazardous surf
- Alert and coordinate emergency response with paramedics, police and village representatives; administer first aid
- Created and Initiated new safety program to oversee whale and shark observation and mitigation

Ocean Rescue Volunteer, Lieutenant

June 2022 - Present

- Volunteer responder for 911 calls to aid distressed swimmers at unguarded local beaches
- Selected to instruct and train Junior Lifeguard participants
- Train and evaluate existing lifeguards in preparation for recertification

Malone Landscapes LLC

Southampton, NY

Part-Time Landscaper

May 2020 - Present

- Provide part-time landscape services as needed for family business

CAMPUS LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Loyola Varsity Men's Cross Country Team

Captain

March 2022 – May 2026

- NCAA Division I Athlete Competing in the Patriot League engaging in 20+ hours of weekly training, practice and competition
- Liaison between teammates and coaches, setting and implementing team goals
- Recipient of the Father McManamin Unsung Hero Award, recognizing exemplary leadership and character within the Loyola athletic program

BL Next

Member

October 2025 - Present

- New York City non-profit group preparing undergraduate student-athletes for the commercial real estate industry
- Engage in monthly professional development webinars and certification training; completed related examinations

Fellowship of Christian Athletes

Member

March 2022 – May 2026

- Interdenominational faith-based sports ministry group which guides members to achieve individual growth with athletic success

ADDITIONAL INFORMATION

- ARGUS Enterprise Certification
- A.CRE Foundations in Real Estate Financial Modeling Program
- New York State Real Estate Salesperson License
- Financial Analysis with Real Estate Modeling (FARM)
- American Heart Association Basic Life Support/CPR

Interests: Distance Running, Golf and Surfing